



**NORWICH**  
INSTITUTE OF  
MANAGEMENT STUDIES

# DIPLOMA IN SALES & DISTRIBUTION MANAGEMENT



[www.nimslearn.com](http://www.nimslearn.com)



**DURATION : Regular (1 Year)**  
Fast Track Available



**ELIGIBILITY:**  
10<sup>th</sup> Pass/Above



**WORK EXPERIENCE:**  
2 Years

## COURSE DESCRIPTION

Although the word procurement or purchase implies to be a mere transaction involving a buyer and seller, commercial, legal, interpersonal and managerial. Individuals with knowledge of procurement process can reduce lapses in management or communication and ensure organizational success. To help professionals and students understand the process and perform better, this course focuses on delivering a comprehensive understanding of the management and practical aspects involved in procurement.

The right & deemed fit students will be provided with 100% placement assistance



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## ABOUT US

N.I.M.S is a division of Norwich Group based in South India for more than a decade. Norwich Institute of Management Studies helps in training, online courses and online exams. All the Certificates are affiliated from International Council of Distant Education (ICDE). All the online courses and exams will be well monitored by the institution and, the provided certificates are ISO certified and can also be used for International Travel and study based programs.

## Our Subjects

- Essentials of Management
- Sales Management
- Marketing Management
- Supply Chain Management
- Business Communication
- Communication Skills

## Exam & Duration:

**Online Exam: 2 hours/paper**

**Total Fees For Indian Residents : Rs. 15500\***

**Total Fees For Foreign Residents : US \$ 250**

*\*Terms and conditions apply*